# **ELECTRONICS FOR YOU**

## The Power of TRIO

UNLOCK THE POWER OF ANALOS



## **INTRODUCING THE TRIO**

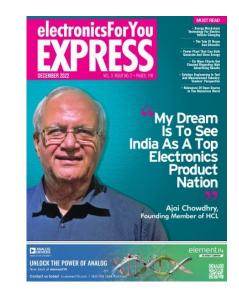
#### Electronics For You Print



#### Electronics For You E-zine

# <text><text><text><text><text><text>

#### electronics for you EXPRESS E-zine only



## WHAT'S NEW FROM 2024?

#### 1. 92% REDUCTION IN DELIVERY COMPLAINTS FROM SUBSCRIBERS!

We have invested in upgrading our mode of delivery to subscribers and VIPs from normal post to Online Tracking Delivery mechanism. This has resulted in delivery complaints being reduced by 92%!

#### 2. MORE AUDIENCE:

News-stand sales went up by 6.5%

#### 3. MORE AUDIENCE:

Paid subscriptions went up by 9%

#### 4. MORE AUDIENCE:

Industry's Who's Who List expanded by 8%

#### 5. MORE AUDIENCE:

MORE Average readership of electronics for you EXPRESS up by 9.9%

#### 6. BETTER R-O-I:

New formats of ads introduced: "You Can't Miss Them"

#### 7. EDITORIAL:

The magazine continues to cater to Creators of electronics, and not just DIYers.

#### WHAT REMAINS THE SAME

#### **1. THE 'TRIO' ADVANTAGE**

The trio of (1) print & (2) ezine of Electronics For You and the (3) ezine of electronics for you EXPRESS provide an ever-expanding range of audience.

#### 2. ENGAGED AUDIENCE

Electronics For You is world's only electronics magazine and e-zine for which readers still pay.

#### 3. INDIA'S #1

Our readership is 35 times more than any other publication as per 3rd party survey by ELCINA and IMRB.

#### 4. INVEST

We strongly believe in the value provided by print and ezines, and hence continue to invest in growing our publications business!

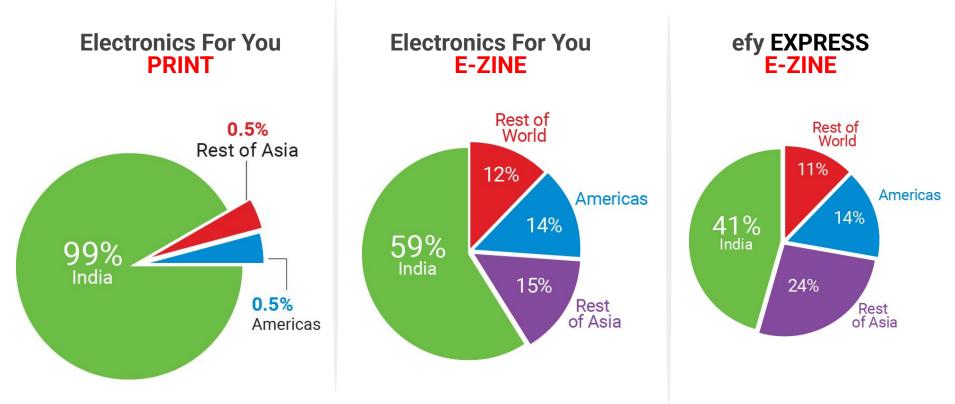
#### **5. BEST FORMAT**

Ads in publications provide the best format to "tease" and "provide info", at the same time, to your target audience.

#### 6. RESPONSE TO ADS

Clients no longer call you. They visit your website directly or via Google. In a few cases: they email you. Calls are made for extremely urgent cases only.

#### **AUDIENCE PROFILE: REGIONAL SPLIT**



## AUDIENCE PROFILE: JOB FUNCTION SPLIT

|                             | Electronics For You<br>(Print) | Electronics For You<br>(E-zine) | EFY EXPRESS<br>(E-zine) |
|-----------------------------|--------------------------------|---------------------------------|-------------------------|
| CXOs/Founders               | 18%                            | 24%                             | 25%                     |
| R&D, Tech                   | 42%                            | 43%                             | 32%                     |
| Purchase/Vendor Development | 11%                            | 10%                             | 5%                      |
| Production (Manufacturing)  | 11%                            | 11%                             | 9%                      |
| Academicians                | 9%                             | 10%                             | 13%                     |
| Students                    | 5%                             | 1%                              | 11%                     |
| Others                      | 4%                             | 1%                              | 5%                      |

## **EDITORIAL** For Creators of Tech, and not just DIYers.

## **4 Audience Segments.** 4 Editorial Sections.

## 1. TECH

Features technology trends & innovations. For all those interested in latest technology.

## **2. DESIGN**

Section focused on Electronics Design.

## **3. STRATEGY**

Features content that assists in formulating business strategy and investment related decisions.. content.

## **4. DIY**

Features DO IT YOURSELF (DIY)

## **EDITORIAL** For Creators of Tech, and not just DIYers.

## POPULAR EDITORIAL SERIES

## **Truly Innovative Electronics**

## **Innovators & Startups**

**Top Reference Designs** 

My Story



## "Can't Miss Them" Ads

Ignite attention with our irresistible ad placements! Whether through dynamic splits or eye-catching spreads, ensure your message captivates and stands out. Don't miss the chance to shine!

|                            |                                |   | 10                    |
|----------------------------|--------------------------------|---|-----------------------|
| 1                          |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
| -                          |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
| -                          |                                |   |                       |
| -                          |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
| -                          |                                |   |                       |
| -                          |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            |                                |   |                       |
|                            | and the second second          |   |                       |
| TRACO                      |                                |   | searcher searcher and |
|                            |                                | and the second se |                       |
| TEP 40/60UR1               | lander.                        |   |                       |
| TELL MOLENES               | Herres .                       |   |                       |
| All and RE West railway in | proval IX, IX: consellers      |   |                       |
| with units wide 12.1 mp.d  | chap-stat                      |   |                       |
| · (Bro-side 12 / spain     | Augurturiga (h. 118, 118-1182) | 10  |                       |
| + Compart 3.9" + 1.49" +   | 1.F medari padage inc          | darken and  |                       |
| · But pit to stally solved | hald-up-lines                  |   | 1 CB                  |
|                            |                                |   |                       |







Vertical Half Page (Bleed)

Vertical Split



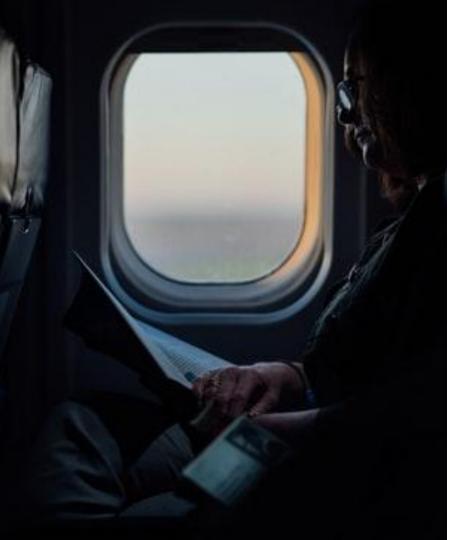
## "Can't Miss Them" Ads

Ignite attention with our irresistible ad placements! Whether through dynamic splits or eye-catching spreads, ensure your message captivates and stands out. Don't miss the chance to shine!





Horizontal Half Page (Bleed) Double-Spread Half Page (Bleed)



## Are you aware of any electronics magazine for which readers pay?

We scanned the list of popular electronics publications--including German and Japanese!

We could **NOT** find any.

**Except one: Electronics For You.** 

## **Born in 1969.** At IIT Madras.

(India's Leading Engineering Institution)

## Thank You IIT Madras

It was in your hostel room that the idea was conceived



The first issue in Jan '69

The Jan '19 Issue





Independent Study Confirms EFY's market-share Is 35 TIMES as that of nearest competitor! This report, which can be bought from ELCINA's website, confirmed that **Electronics For You occupies 78.8% market-share while IEEE's SPECTRUM which occupies the 2nd slot, has 2% market share only!** 

What about the rest? "No comments"

**ELCINA** (India's Leading Electronics Industry Association) and **IMRB** (India's Leading B2B Market Research Agency) conducted India's 1st survey of media consumption pattern of India's electronics fraternity.

## **GROWTH POWERED** BY ONLINE COMMUNITIES...

electronicsforu.com

If it's electronics, it's here









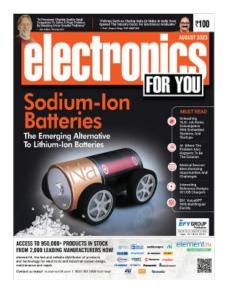
## EFY XP Powers FURTHER GROWTH THRU





## **THE TRIO:** INVEST IN PRINT, GET BENEFITS OF ALL

#### Electronics For You Print



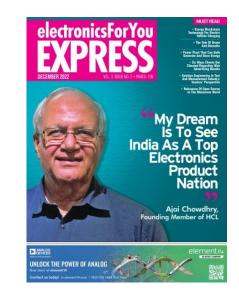
Frequency: Monthly Unique Users: 305,000

Electronics For You E-zine



Frequency: Monthly Unique Users: 8,100

#### electronics for you EXPRESS E-zine only



Frequency: Monthly Unique Users: 281,000

## GOALS ACHIEVED BY OUR CLIENTS WITH HELP OF THE TRIO

- 1. Build or strengthen your brand amongst the Who's Who of India's electronics ecosystem.
- 2. Influence technical decision makers to prefer your technology, products or services.
- **3.** Attract like-minded channel partners with technical competence (distributors, system-integrators, resellers, etc)
- 4. Attract purchase-related B2B inquiries from customers and trade-channel.

- 5. Promote and increase targeted audience to your website.
- 6. Drive online sales of items like Dev Boards, Components, Software Tools, etc.
- Attract good talent by building an 'employer of choice' brand.
- 8. Invite tenders or RFPs from large customers such as government, academia or enterprise firms.

## WHY'S THE **ELECTRONICS** INDUSTRY BECOMING **IMPORTANT FOR** MARKETING **TEAMS?**

**Electronics industry is currently India's Fastest** growing industry

Electronics is also India's fastest growing manufacturing sector

IPOs, Mergers & Acquisitions are creating new millionaires in this sector

Salaries of experienced techies growing super-fast & beating IT professionals

Electronics companies are investing in real-estate, manufacturing equipment, logistics, automation, to fuel their growth

## **SCHEMES & OFFERS FOR ADVERTISERS**

These are special discount packages offered to clients based on their product and customer profiles. To get to know more, contact our sales team at growmybiz@efy.in.

- MADE IN INDIA: Promote products which are "Made in India"
- MAKE IN INDIA: Promote solutions which enable manufacturing of electronics in India.
- EXPAND CHANNEL NETWORK: Invite channel partners to join you including: System Integrators, Distributors, Dealers or Importers.
- PRODUCT LAUNCH PROMOTION: Launching a new product? Promote it to make it a success.
- **PRODUCT SHOWCASE:** Promote a product or a solution to invite B2B orders and inquiries.
- EVs & AUTOMOTIVE ELECTRONICS: Into EVs or mobility-related products? Promote your brand, product or solutions
- **DEALS & OFFERS:** Promote special offers or deals to drive sales

• APPOINTMENT ADS: Attract top talent from electronics eco-system from all across India

**ACADEMIA ADS:** Promote educational courses or talent development programs for corporates and MSMEs.

## **IN A NUTSHELL**

- EFY provides the combined benefits of **PRINT and E-ZINE(s)** to advertisers
- EFY has been rated as **India's #1 electronics publication** by an independent study
- EFY has **advertising options** to suit different marketing goals and advertising budgets
- EFY enables you to **target your audience** by placing your advertisements in sections catering to them
- Readers of EFY value its content enough to **pay for the magazine** or its e-zine
- EFY Express provides a **Multiplier Bonus** readership to select advertisers
- Plus, EFY provides many additional benefits to ensure **Great Rol** for its advertisers

## Thank you.



Feel free to share any queries at growmybiz@efy.in.