MEDIA KIT

Electronics For You 2022



Born in 1969. At IIT Madras.

(India's Leading Engineering Institution)

Thank You IIT Madras

It was in your hostel room that the idea was conceived



The first issue in Jan '69

The Jan '19 Issue



Mission: Enable informed decisions related to Technology.

Decisions could be connected with R&D, purchase, deployment, investment, career or education, but as long as they are connected with tech, Electronics For You magazine's mission is to help its readers in making informed decisions.



Editorial Calendar Scrapped

Effective 2021, we've decided that we will no longer be publishing our Editorial Calendar. Instead, we will be sharing the list of key topics that we strive to drive. But, without any quarantees.

We want to retain the right (and power) to throw not-so-great content into the dustbin and not waste trees on it.

4 Audience Segments. 4 Editorial Sections.

Entire content of the magazine has been divided into 4 separate sections. Each section targets a specific target audience, and helps them make their informed decisions.

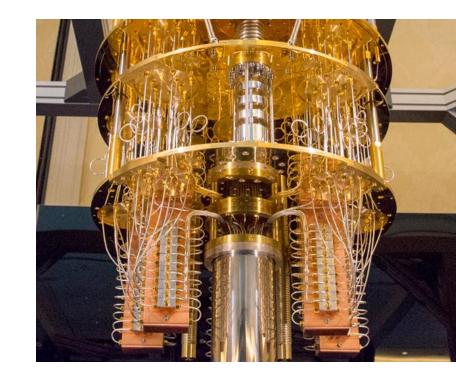


1. TECH

Features technology trends & innovations.

For all those interested in latest technology.

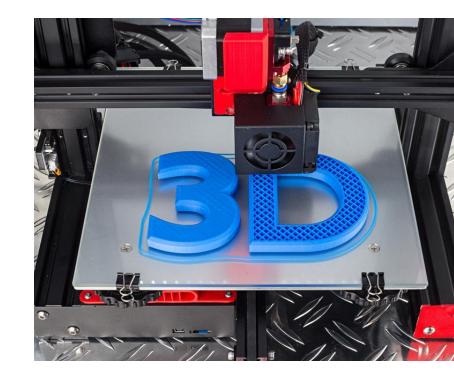
This section appeals to a broad spectrum of EFY's audience, who want to know what's cutting edge, and why is it important.



2. DESIGN

Section focused on Electronics Design.

Features content that enables R&D and Design Engineers to design electronics circuits, embedded systems and complete systems.



3. DIY

Features DO IT YOURSELF (DIY) content.

Targets DIY enthusiasts.

Many R&D and Design professionals refer to this section too, for ideas on how to solve their design challenges.



4. STRATEGY

Features content that assists in formulating business strategy and investment related decisions.

A section targeting CXO-level audience that takes decisions related to investments and business strategies.

Be it investing in deploying IoT in a factory, or investing in an SMT line. Or, figuring out how recent government policy will affect business opportunities. It's all discussed here.



Both Formats Print & E-zine





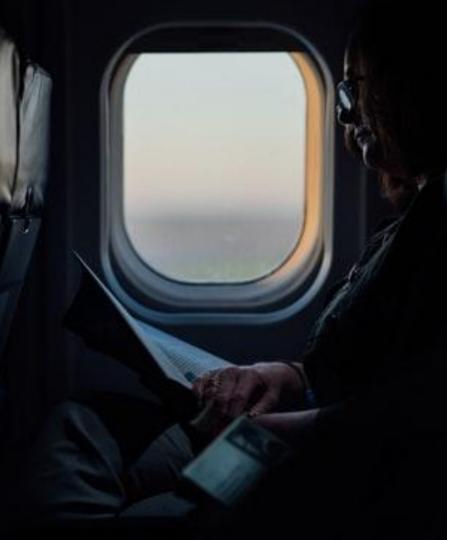
Electronics For You is available in both formats: print and e-zine.

The PRINT edition is sold to readers via news-stands or they subscribe to it from our website.

The E-ZINE edition is sold as individual editions or subscriptions, from our website, and also through the website of our partner: Magzter.

World's Only Electronics Magazine for Whom Readers STILL PAY!





Are you aware of any electronics magazine for which readers pay?

We scanned the list of popular electronics publications--including German and Japanese!

We could not find any.

Except one: Electronics For You.

Independent Study Confirms EFY's market-share is 35 TIMES as that of nearest competitor!







ELCINA (India's Leading Electronics Industry Association) and IMRB (India's Leading B2B Market Research Agency) conducted India's 1st survey of media consumption pattern of India's electronics fraternity.



This report, which can be bought from ELCINA's website, confirmed that Electronics For You occupies 78.8% market-share while IEEE's SPECTRUM which occupies the 2nd slot, has 2% market share only!

What about the rest?
"No comments"

electronics for you EXPRESS

The curated e-zine avatar of Electronics For You.





In simpler words, electronics for you EXPRESS (aka efy EXPRESS) is an e-zine only publication with select editorial and advertisements taken from Electronics For You.

It has a simple mission: Reach out to the Digital generation, across the globe, and influence them to want to upgrade to the flagship publication.

Launched in Nov 2020, EFY Express exposes advertisements in EFY to an additional 300,000-plus techies.

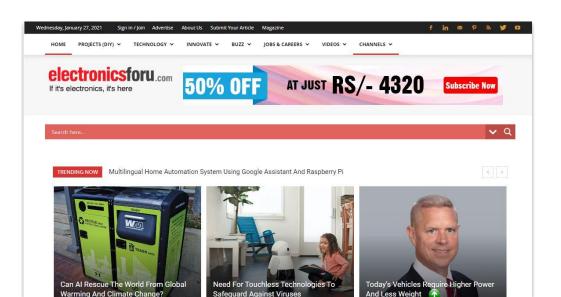
EFY's Supporting Eco-system

These are digital properties related to Electronics For You, which enable us to maintain healthy levels of readership...



electronicsforu.com

1.5 Million Unique Users Annually



FACEBOOK:

EFY's Design Engineer's Community

1 Million-plus Followers



Electronics India

23K-plus Followers



Circulation & Readership Stats

Due to Covid, there has been a slight impact on circulation--especially sales via news-stands, and distribution of copies at events, the launch of EFY Express has enabled us to cover the gaps and connect with an even larger audience.

Following figures provide a broad average...



Estimated Unique Readership of EFY (Print), EFY (e-Zine) and EFY Express (E-zine)

Monthly: 355,000+

Annually: 600,000+

Monthly Breakup of Readership

EFY Print: 200,000+

(Based on 4:1 ratio (readers : copies) for print publications)

EFY E-zine: 5,000+

EFY Express: 150,000+

(Expanding rapidly)

FOOT NOTES

- 1. We provide bonus publicity via promotion of ad and brand/logo via our Leading Supplier of Electronics monthly emailer
- 2. Our team was able to improvise the distribution strategy of the magazine to make sure that the copies could be delivered to home addresses of subscribers and strategic audiences who were getting the same delivered to their respective offices. This improved readership immensely and we are now back to our pre-covid levels
- Readership via EFY Express expanded at a very high pace in 2021 and has now touched 150,000+

Audience Matrix

- Electronics For You EFY E-zine EFY EXPRESS
 - electronicsforu.com electronicsB2B.com

PROPERTIES	Electronics For You	EFY E-zine	EFY EXPRESS	Electronicsforu.com	ElectronicsB2B.com		
Medium	Print	E-zine	E-zine	Website	Website		
Frequency of Update	Monthly	Monthly	Monthly	Daily	Daily		
KEY AUDIENCE STATS (QUARTERLY)							
Unique Users (Qtrly)	243,000	7,500	195,000	735,000	205,000		
Paid or Free?	Paid	Paid	Free	Free	Free		
INDIA vs GLOBAL							
India	99%	67%	58%	55%	79%		
International	1%	33%	42%	45%	21%		

PROPERTIES	Electronics For You	EFY E-zine	EFY EXPRESS	Electronicsforu.com	ElectronicsB2B.com			
Medium	Print	E-zine	E-zine	Website	Website			
Frequency of Update	Monthly	Monthly	Monthly	Daily	Daily			
	BROAD GEO SPREAD							
India	99%	67%	58%	55%	79%			
Rest of Asia	0.50%	10%	29%	31%	9%			
Americas	0.50%	14%	8%	7%	7%			
Rest of World	0%	9%	5%	7%	5%			

PROPERTIES	Electronics For You	EFY E-zine	EFY EXPRESS	Electronicsforu.com	ElectronicsB2B.com		
Medium	Print	E-zine	E-zine	Website	Website		
Frequency of Update	Monthly	Monthly	Monthly	Daily	Daily		
AUDIENCE DEMOGRAPHICS: WORK PROFILE (ELECTRONICS ECO-SYSTEM)							
CXOs/Founders	17%	24%	15%	16%	42%		
R&D, Tech	41%	43%	40%	43%	10%		
Purchase/Vendor Development	11%	10%	5%	4%	14%		
Manufacturing	9%	11%	4%	3%	17%		
Academicians	8%	10%	13%	12%	4%		
Students	10%	1%	18%	17%	2%		
Others	4%	1%	5%	5%	11%		

LET'S DISCUSS MARKETING...

DISCLAIMER: Your Ads May Not Generate Phone Calls.

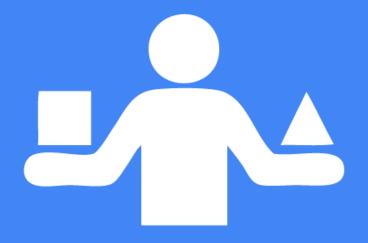


Our recent surveys of our readers indicate:

- 1. Very few readers pick up the phone and call after seeing an ad (less than 15%)
- 2. Most readers instead Google and visit your website (60-plus %)
- 3. Some readers shoot an email with a query (20-plus %)

TIP: To identify the BEST IMPACT of your advertising, check Google Analytics of your website, and see if there's been a surge in traffic--especially (i) Direct traffic and Search traffic for products or offers mentioned in your ad.

Different Needs. Different Options.





Premium Pages

The Cover Strip, Gate-fold, Inside Cover, Back Cover, and few more offer the ability for brands to communicate their Premium to their target audience.



Branding Pages

Ads placed <u>along with editorial pages</u> throughout the magazine offer a good opportunity for Branding and Response Generation.

All four editorial sections feature Branding Ads: Tech, Design, DIY and Invest.



Business Pages

If 'immediate' Return-on-Investment is your primary concern, and you don't want to invest in Brand Awareness or Brand Building, then this section placed near the end of the magazine is perfect for you.

Here, <u>ads appear one in front of the</u> <u>other</u>. No editorial pages in between.



Response Ads

These are similar to Classified ads in news-papers. They are the MOST budget-friendly ads available in Electronics For You.

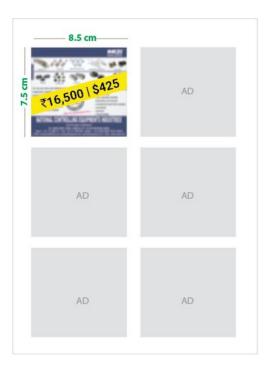
They appear right at the end.

Ad Sizes to Suit Budgets

Electronics For You offers a range of ad sizes to ensure that we have an option to suit your budget. Here's a showcase of different types and sizes of ads, displayed in the order of most budget-friendly first...



Response Ads



Strip Ad (Horizontal)



Strip Ad (Vertical)



TIP: ADS SHOWN IN ORDER OF "MOST BUDGET FRIENDLY" FIRST

Half Page (Vertical)



Half Page (Horizontal)



Full Page



TIP: ADS SHOWN IN ORDER OF "MOST BUDGET FRIENDLY" FIRST

Double Spread



TARIFF @ GLANCE



TARIFF AT	A GLANCE	EFY	EFY	EFY XP	EFY XP
IMPACT	Ad Size / Positions	US\$	INR	US\$	INR
BIG BANG	Front Gatefold	\$3,940	₹225,000	_	_
BIG BANG	Art Paper Insert (2 sided ad)	\$3,500	₹200,000	-	_
PREMIUM	Back cover	\$2,630	₹155,000	_	_
PREMIUM	Opening page (Facing IFC)	\$2,440	₹126,500	-	-
PREMIUM	Inside front cover (IFC)	\$2,535	₹135,000	_	_
PREMIUM	Opposite Contents	\$2,340	₹126,500	-	-
PREMIUM	Inside back cover (IBC)	\$2,340	₹120,000	-	-
PREMIUM	Last page (Facing IBC)	\$2,240	₹110,000	-	-
PREMIUM	Front Cover Strip	\$2,535	₹135,000	-	-
PREMIUM	Pages 7, 9, 11, 13, 15,17, 19, 21	\$2,145	₹99,990	-	-
BRANDING	Full page	\$1,950	₹85,000	\$500	₹30,000
BRANDING	Half page	\$1,200	₹52,000	\$300	₹18,750
BRANDING	Quarter page	\$750	₹32,000	-	-
BRANDING	Strip ad (V)	\$900	₹45,000	-	-
BRANDING	Strip ad (H)	\$700	₹30,000	-	-
BRANDING	Double spread	\$2,925	₹127,500	\$900	₹54,000
ROI	BIZ Page: Full Page	\$1,465	₹63,750	-	-
ROI	BIZ Page: Half Page	\$900	₹39,000	-	-
ROI	BIZ Page: Quarter Page	\$500	₹24,000	-	-
CLASSIFIEDS	Response Page	\$425	₹16,500	-	-
ROI	Ad on Monthly Leading Supplier EDM	\$500	₹35,000	_	_

		EFY	EFY	EFY XP	EFY XP
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ROI	Ad on Monthly Leading Supplier EDM	\$500	₹35,000		

		EFY	EFY	EFY XP	EFY XP
IMPACT	Ad Size / Positions	US\$	INR	US\$	INR
PRODUCT SHOWCASE	Full Page page	\$600	₹40,000	_	_
PRODUCT SHOWCASE	Half Page page	\$375	₹25,000	_	_
PRODUCT SHOWCASE	Quarter Page page	\$225	₹15,000	_	_
PARTNERSHIP OPPORTUNITIES	Full Page page	\$600	₹40,000	_	_
PARTNERSHIP OPPORTUNITIES	Half Page page	\$375	₹25,000	_	_
PARTNERSHIP OPPORTUNITIES	Quarter Page page	\$225	₹15,000	_	_
Deals & Offer Coupon	Single Coupon	\$150	₹10,000	_	_

SCHEMES & OFFERS for advertisers

SCHEME #1 Reboot Industry: The Extra Deliverables

An initiative to enable electronics industry to reboot faster.



REBOOT INDUSTRY

Under this initiative, Series Discounts have been increased. Discount structure has been made pyramidal. And, extra freebies have been added to provide advertisers with best possible return-on-investment (RoI).

SIZE OF AD	ITW (Response)	FREE COPIES	Leading Supplier Newsletter	Ad Index	Supplier s' Index	Same Ad in EFY Express	Audit of Ad
Full Page	ITW (Lite)	100	FREE	FREE	FREE	FREE	FREE
Half Page	ITW (Lite)	50	FREE	FREE	FREE	FREE	FREE
Qtr Page or Others	ITW (Super Lite)	25	NA	FREE	FREE	FREE	FREE

SCHEME #2 Make in India

An initiative to promote Manufacturing of Electronics in India



What is Electronics For You doing to help accelerate electronics manufacturing?

That's the question we keep asking ourselves

Our latest initiative in this direction is the launch of "Make in India" offer to drive growth of organisations that play a critical role in the electronics manufacturing eco-system. Herein, firms that supply manufacturing equipment or tools, or are EMS providers, or provide design services—will enjoy a 'first time in the history' pricing on advertisements published in Electronics For You's STRATEGY Section.

The STRATEGY section features stories aimed at enabling technopreneurs and senior business and technology leaders in taking informed decisions related to business strategy, policy and market.

Plus, these ads will get published for FREE in EFY Express too.



SCHEME #3 Electronics For You's Product Showcase

An editorial-styled section which enables you to publish your product with details.



EFY's Product Showcase

You can opt to choose a full-page, a half-page or a quarter-page coverage for your product—based on your budget and marketing goals. This will also include a B2B Connect box item for readers to contact you for any B2B discussions.

Here, you get to choose your title, your text and your photos—as long as they fit in the size of the showcase you have chosen. Our font size and style is fixed. Hence, bigger the size of the show-case more photos and text can your display.



Showcasing products & solutions that deserve your attention

Intel Launches 12th Gen Intel Core Mobile Processors



Intel claims to have unveiled the world's fastest mobile processor, biringing its performance hybrid architecture to mobile platforms for the first time with new 12th Gen Intel Core mobile processors that are up to 40 per

Intel Core mobile processors that are said to deliver a feature-rich suite of capabilities to create laptops for people to compute whenever and wherever they need - without compromise. With the introduction of the full 12th Gen intel Core desktop processor lineup, the 12th Gen intel Core that the company's most scalability in the scalability is the scalability of the scalability in the scalability is the sc

Intel introduced 28 new 12th Gen

Internet of Things (IoT) and other applications. The company had also introduced the all-new 12th Gen Intel Core H-series mobile processors led by the Intel Core i9-12900HK.

According to the company, the expansive 12th Gen Intel Core mobile family also includes the new U- and P-series mobile processors. With up to 14 cores and 20 threads and featuring Intel Iris Xe integrated graphics, the new P-series processors operate at 28W base power and are designed for performance thin-and-light laptops, while the U-series processors operate at 9 to 15W and are designed for form factor optimised thin-and-light laptops. These mobile processors are tailor-made for the performance needed in the variety of thin-and-light laptops and cutting-edge form factors that OEMs will deliver in 2022, including foldables, 2 and 1s, detachables and others

In addition, Intel introduced the new Intel H670, H610 and B660 chipsets that will support broad consumer processors. The new chipset options deliver many of the great Z-series platform capabilities, like Pcle 40 lanes, Integrated Intel Wi-Fi EE (Gig+) and Intel Volume Management Device (VMD) – as well as support for memory overclocking. To extend the experience through accessories, Intel announced the Engineered for Intel Evo and Intel Evo vPro program to build end-toend experiences backed by Intel co-engineering and testing for Thunderbolt and Bluetooth acces-



About Intel

intel (Nasdag: INTC) is an industry leader, creating world-changing technology that enables global progress and enriches lives. Inspired by Moore's Law, we continuously work to advance the design and manufacturing of semiconductors to help address our customers' greators or help address our customers' greator of computing and every kind to transform business and society for the better.

B2B Orders Invited Design Samples Invited Email: support@intel.com Phone:(+1) 916-377-7000

20 JANUARY 2022 | ELECTRONICS FOR YOU

WWW.EFYMAG.COM

SCHEME #4 Partnership Opportunities

Appointment of Channel Partners in Electronics Industry—Is Easier Now!



Partnership Opportunities

Electronics For You has launched a new section titled Partnership Opportunities, where advertisements specific to appointment of channel partners will be published in the Electronics For You magazine's print and e-zine edition. Plus, this section will also be published in electronics for you EXPRESS—the curated e-zine avatar of Electronics For You.

That's not it. This section will be published and promoted via LinkedIn.

And, it will be emailed to our database of 10,000+ CXOs who seek channel-partnership opportunities.



SCHEME #5 Deals & Offers

New Section for Promotion of Deals & Offers in Electronics For You



Deals & Offers

Want a great platform to promote Deals and offers to the right audience? Presenting a Win-Win-Win solution for all of us...

- Want to promote a special offer on your products or services?
- Would like to target the combined audience of Electronics For You (print & e-zine), electronics for you EXPRESS and electronicsforu.com newsletters?
- Seek a super budget-friendly option to do it?

If your replied YES to all 3 questions, then you should seek details of the newly launched Deals & Offers section in Electronics For You and electronics for you EXPRESS (efy XP).



SCHEME #6 Gift of Knowledge

An incredible top-of-the-mind marketing solution that is loved by your prospects



Would you like to occupy the TOP OF THE MIND slot amongst your customers and prospects?

Would you like them to be reminded of YOU every month?

Would you like to send them a gift that will not caste a doubt on their or your integrity?

Gift of Knowledge is a scheme, wherein we send Electronics For You magazine in special packing along with customised letters from the editor, mentioning and thanking the sponsor (YOU)--every month.

A very attractive offer has been designed for the sponsors.



Brands That Advertise



Here's a list of leading brands that have advertised in recent times...

ANALOG DEVICES AHEAD OF WHAT'S POSSIBLE™	∕nnritsu	WDW	ADTESYN* EMBEDDED TECHNOLOGIES	AV NET	Binay Opto Electronics
Aplab	CLASSIC STRIPES	Chroma	सी डेक © ⊃ ค ट	Dow	Nig-Key
EPSON® EXCEED YOUR VISION	evolute TECHPOWERING	element 14	ELECTROLUBE THE SOLUTIONS PEOPLE	\$FLIR	FUĴITSU
	GWINSTEK Simply Reliable	HOLTEK	infineon	ЛПКІ	KEYSIGHT TECHNOLOGIES
LIVE WIRE Electronics ISO 9001:2015 COMPANY	maxim integrated	▲ MathWorks	MICROCHIP	SECURITY SOLUTIONS	MORNSUN®
MOUSER ELECTRONICS.	Nikon	Partners in Technology SMT + AUTOMATION + SOLAR + ACADEMY	OSRAM Opto Semiconductors	PE PASTERNACK an INFINIT© brand	Panasonic.
PHŒNIX	Pico	**REBUTOR	ROHDE&SCHWARZ Make ideas real	ROHM	SAMWHA ELECTRIC
SANSON TECHNOLOGIES	\$SIGLENT	life.augmented	SLS www.slscorp.com	T M E Electronic Components	TAIYO YUDEN
Swiss, Embedded, Computing.	TRINAMIC Now part of Maxim Integrated	R	ViscoTec	waffs® Since 1979	YOKOGAWA

IN A NUTSHELL



- EFY combines the benefits of PRINT and E-ZINE
- EFY has been rated as India's #1 electronics publication by an independent study
- EFY has advertising options to suit different marketing goals and advertising budgets
- EFY enables you to target your audience by placing your advertisements in sections catering to them
- Readers of EFY value its content enough to pay for the magazine or its e-zine
- EFY Express provides a **Multiplier Bonus** readership to select advertisers
- Plus, EFY provides many additional benefits to ensure best Rol for its advertisers

Thank you.





Feel free to share any queries at growmybiz@efy.in.